

GAOC 2012 ANNUAL GENERAL MEETING

Location: Mistletoe State Park

Date: Saturday, May 12, 2012

Schedule:

10AM-12noon	Local meet and Extreme-O
12-2PM	Picnic including pig roast.
2-3PM	AGM

ITEMS

Secretary recorded 14 votes present, quorum of 11 votes met.

1. Minutes Approval of 2011 AGM minutes as posted on GAOC website

There was no discussion. Minutes approved by unanimous vote.

2. Reports

President – Charlie Bleau

The number of events scheduled in 2011 was 21 and in 2012 there were 25. New types of events were tried this past year. Some, such as a sprint relay and THOMASS, were tried. They will be offered again in the next schedule. Online registration was tried for one event and it went well. Maybe it will be used for special events, such as training events or members-only events at locations with limited parking. There was some discussion on club training events for adults. Club-supported school teams did well in national championships. Francis Marion was first and Union Grove second in US Interscholastics IS Varsity. We should possibly have GAOC member training events. There was discussion, should GAOC sponsor Georgia college team? Recognition was given Bob and Lisa Frost for the 2012 SEIS B event. Recognition was given for our Vice Presidents and Coordinators: Kevin Haywood – maps, Chris Randall – website, Robin Shannonhouse – treasurer, Steve Shannonhouse – secretary, Jeff Lybarger – scouts.

Secretary – Steve Shannonhouse

Meet directors were reminded that the secretary will: Secure permits, obtain contracts and insurance certificates, order equipment and make facility rentals as needed. Meet Directors are reminded to contact the secretary with information to identify any park facility that needs to be rented and/or reserved.

Treasurer – Robin Shannonhouse

A balance sheet as of May 11, 2012 and an Income & Expenses report for May 12, 2011 through May 11, 2012 were passed out. They are attached. Questions were answered. There was discussion of current operations. There was discussion of online payments. There was discussion of possible tie in with online registration at local events.

Vice Presidents:

Mapping; Kevin Haywood

Background on sources for LIDAR contours was given.
A new, map, Chattahoochee Bend, was used this year for our “A” meet.
Pickets Mill needs remapping due to extensive logging last year.
Don Carter is opening soon and is a good prospect for a new “A” meet map.
There is new LIDAR contour data available for updating some of the CRNRA parks.

Equipment; Bill Farrell

There are new 10x10 popup canopy tents available at clubhouse. The kits at the clubhouse have been restocked and are ready for the Fall meets.

Scouting; Jeff Lybarger

The VP report on scouts was presented in his absence and is attached.

Schools & JROTC:

No report presented, some discussion occurred.

Adventure Racing:

No report was presented.

3. Elections:

Incumbents:

President, Charlie Bleau
At large, Martha Carr
At large, Elizabeth Curcuru

Nominations:

Email: Charlie Bleau, president
Bob Frost, Officer-at-large
Jeffery Lybarger, Officer-at-large

From floor: Martha Carr, Officer-at-large

Voting: Ballots were distributed and votes were cast. Robin Shannonhouse, GAOC Treasurer, counted ballots.

New officers elected:

Charlie Bleau, President
Bob Frost, Officer-at-large
Martha Carr, Officer-at-large

Term of office: The term of office for these officers is 2 years through AGM 2014.

4. Member Proposals or Items for discussion

a. Schedule

Discussion:

The calendar, meet formats, frequency, venues and NOD were discussed.

A report on 2012 NOD was filed and is attached.

Vinton Wolfe volunteered to analyze venue performance with respect to attendance, costs and revenue.

b. A meets:

Review:

2012 GNC/US Champs

Laurie Searle, Meet Director

- Post event report distributed to those present, and attached to minutes.
- Budget report for event is also attached.
- Celebration & Lifetime Awards were distributed at the celebration. Laurie presented the awards to Bill Farrell & Martha Carr, who were not present at the "A" meet celebration.

Sam Smith, Mapper, Course Setter

- Map changes were made up to week before event, plenty of help from club on design.

Bill Farrell, Trail O Course Setter, Guru

- Bill Farrell reviewed Trail O in the south. He is hoping to get disabled veterans involved with trail-o, so the disabled will get to participate.

Proposal:

2013 GNC, Bill Cheatum

- Date/s, MLK weekend
- Venue/s, Hard Labor Creek State Park
- Format/s, Sprint, Middle and Long
- Special event, SEIS based upon Middle race.

There was discussion and approval from AGM.

Staffing; Bill Cheatum courses, Charlie Bleau meet director, Andrea Berger Registrar, Rick Shane Vetting.

Motion: A motion was made to accept proposal from Bill Cheatum.

Second: Motion seconded.

Discussion: Some discussion occurred.

Vote: Unanimous to accept

Action: Charlie Bleau to submit Sanctioning Request

Possibility Discussion: Possible 2014 US IS-IC Championships discussed. No motion was made and not dates proposed. Venues, were discussed - maybe Chattahoochee Bend

d. Equipment

Proposals:

Motion: A motion to Upgrade OE software & equipment to support OE201 with up to \$1000 in budget was made by Vinton Wolfe. A document was distributed, copy attached.

Seconded: Motion was seconded.

Discussion: Some discussion.

Vote: Unanimous to accept.

Action: Vinton Wolfe to implement.

Motion: A motion was made by Sam Smith to purchase \$1,200 sufficient metal control stands to retire the wooden ones.

Seconded: The motion was seconded.

Discussion: There was some discussion.

Vote: Unanimous to accept.

Action: Steve Shannonhouse will place order.

e. Mapping

Mapping projects – Steve Shannonhouse, Kevin Haywood, Sam Smith

Motion: Remap Pickets Mill, pay Bill Farrell up to \$5,000 for the work.

Second: Motion seconded.

Discussion: Some discussion.

Vote: Unanimous to accept.

Action: VP mapping Kevin Haywood, Bill Farrell and Steve Shannonhouse will contact park and make arrangements. VP mapping will make arrangements with mapper.

Motion: Correct vegetation on Red Top map, with budget of \$2000.

Second: The motion was seconded.

Discussion: Some discussion.

Vote: Unanimous to accept.

Action: VP mapping to make arrangements with volunteer mappers.

Permanent course status – Steve Shannonhouse, Amy Williams

Send permanent course problems to Amy Williams

Panola permanent course coming along

f. Budget

Budget – Robin Shannonhouse

Send Robin your budget needs for 2013. Robin and Charlie Bleau will compile.

g. Other items

Club uniforms discussion.

Action: Lisa Frost will work up proposal.

Proposed revamp of Junior Travel grant discussed, maybe double amount for domestic travel.

Action: Amy Williams to prepare a proposal.

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1. Minutes Approval of 2011 AGM minutes

2. Reports

President – Charlie Bleau

Secretary – Steve Shannonhouse

Treasurer – Robin Shannonhouse

Vice Presidents

**Mapping , Equipment, Boy Scouts, Girl Scouts, Schools & JROTC,
Adventure Racing**

3. Elections: President, 2 Officers-at-large

4. Member Proposals or Items for discussion

a. Schedule

Discussion: Calendar, meet formats, frequency, venues, NOD

b. A meets:

Review 2012 GNC/US Champs

Laurie Searle, Meet Director

Sam Smith, Mapper, Course Setter

Bill Farrell, Trail-O Course Setter, Guru

2013 GNC proposal by Bill Cheatum, MLK weekend, Hard Labor Creek

2014 Possible bid for US IS-IC Chattahoochee Bend

d. Equipment

E-punch upgrade to OE2010 – Sam Smith

New control stands – Sam Smith

Clubhouse – Bill Farrell

e. Mapping

Mapping projects – Steve Shannonhouse, Kevin Haywood, Sam Smith

Permanent course status – Steve Shannonhouse, Amy Williams

f. Budget

Budget – Robin Shannonhouse

Details: GAOC website <http://www.gaorienting.org/>

Georgia Orienteering Club
Balance Sheet
 As of May 11, 2012

	May 11, 12
ASSETS	
Current Assets	
Checking/Savings	
1010 · Heritage Checking	31,980.36
1011 · Heritage Transfer Checking	1,084.74
1040 · Cash	250.83
Total Checking/Savings	33,315.93
Accounts Receivable	
1110 · Accounts Receivable	300.00
Total Accounts Receivable	300.00
Other Current Assets	
12000 · Undeposited Funds	15.00
Total Other Current Assets	15.00
Total Current Assets	33,630.93
TOTAL ASSETS	33,630.93
LIABILITIES & EQUITY	
Equity	
3010 · Net Assets, unrestricted	20,403.54
32000 · Retained Earnings	8,106.64
Net Income	5,120.75
Total Equity	33,630.93
TOTAL LIABILITIES & EQUITY	33,630.93

Georgia Orienteering Club
Income & Expenses
 May 12, 2011 through May 11, 2012

	May 12, '11...
Income	
4010-01 · Contributions, unrestricted	1,855.22
5180 · Program Income - Local events	16,400.00
5181 · Program Income - A-meet	31,113.00
5182 · Program Income - Special events	9,043.02
5183 · Ecard redistribution	2,688.00
5210 · Membership dues	1,732.00
5211 · USOF membership dues	0.00
5310 · Interest income	23.19
Total Income	62,854.43
Expense	
7020 · Grants to other orgs	700.00
7040 · Grants, travel	700.00
7540 · Mapper services	2,186.00
8110 · Office expenses	346.82
8111 · Event expenses - Local	16,692.80
8112 · Perm course expenses	48.66
8113 · PayPal & Google fees	664.70
8530 · Dues & charter	2,597.00
8570 · Website expenses	124.40
8571 · Advertising & publicity	140.00
8591 · Event expenses - GNC	19,835.29
8592 · Event expenses - Special events	3,391.90
Total Expense	47,427.57
Net Income	15,426.86

Georgia Orienteering Club, AGM, May 12, 2012
Scouting Committee Report:

Committee:
Frank Mills
Jeffrey Lybarger

The GAOC scouting activities increased substantially over the past year. There appears to be an increasing number of scouts at events, as evidenced by calls to committee members, scouts noted at events, inquiries about permanent courses, and formal activities with scouts, although no actual person count at meets was attempted. We are having calls from troop leaders asking about club meets and have met with scouts to facilitate youth training.

The most notable activities this year were conducted with the Atlanta Area Council (AAC). Frank Mills and Jeffrey Lybarger were able to negotiate the return to the Bert Adams Scout Reservation for a club meet on February 26. Over 100 participants attended. We hope to arrange a similar meet in upcoming seasons. Although not official club events, GAOC members aided the scouts in conducting two orienteering activities. In October 2011, Frank Mills and Jeffrey Lybarger coordinated an orienteering training activity for Cub Scouts at the Atlanta Area Council Trailblazers camp weekend. On February 25, Jeffrey Lybarger, Frank Mills, Kevin Haywood, and Bill Farrell taught orienteering at a Boy Scout merit badge clinic for over 20 scouts. It should be noted that at least two of the troops participating in that event continued toward completing the merit badge by attending, as units, our meet at Hard Labor State Park.

Finally, on April 12, Jeffrey Lybarger provided a presentation to a Boy Scout District Roundtable. This presentation included a summary of the GAOC public meets and how scouts may attend. Leaders were informed about how the scouts can participate in monthly club meets in order to attain scouting describe orienteering skills. This presentation was also used to inform leaders about the limitations of asking club meet directors to provide additional training or to certify scout accomplishments. Leaders were asked to note accomplishments on their own or to call Jeffrey Lybarger or Frank Mills for assistance.

Activities for 2012-13:

1. Consider returning to Bert Adams Scout Reservation for a club meet, pending interest by club members and officers.
2. Identify continued opportunities for GAOC members to volunteer their own time to assist with orienteering activities conducted by BSA. Consider contacting other Boy Scout councils in Georgia to identify opportunities such as Camp Thunder, near Griffin, Camp Sydney Dew, near Armuchee. This will allow club members to volunteer, as individuals, to promote orienteering while at the same time making others aware of GAOC club meets as a resource. GAOC members who may be familiar with scouting activities, either BSA or GSA, are encouraged to contact Jeffrey Lybarger.
3. Consider opportunities to update the GAOC map of Bert Adams Scout Reservation.

Congratulations to Kevin Haywood, our newest official adult member of the Boy Scouts of America.

Jeffrey Lybarger
Frank Mills

Georgia Orienteering Club: National Orienteering Day 2011 and 2012

National Orienteering Day (NOD) 2011 was conducted on September 3. In concert with guidance from members attending the 2011 AGM, the 2011 NOD focused only on beginners. The club web site publicized the focus of this event and an estimated 200 people attended. Two white and two yellow courses were set. What made this meet a great success was having experienced GAOC members available to walk groups of new participants along a few markers of a white course. This provided a personalized introduction for new people. An instructional display was also set up for new participants to view. As with previous years, a picnic was conducted.

Given the large participation and the positive verbal feedback, my plans for NOD 2012, on September 1, will again follow this meet plan. As with all meets, member volunteer participation is critical, but, as noted, our appearance to prospective new orienteers, is especially important at this meet.

Any further discussion and suggestions for NOD 2012, by members at the 2012 AGM, are welcome.

Jeffrey Lybarger



Meet Report

2012 US Individual Orienteering Champs & U.S. National Trail-O Champs

Submitted by Laurie Searle to GAOC on 05/12/2012

SUMMARY

We set our sights higher for our 2012 A-Meet by bidding for the trio of U.S. Individual Champs (Sprint, Middle & Long), the U.S. National Trail-O Champs; and agreeing to also host the event as a World Ranking Event (WRE) and U.S. Team Trials.

Our attendance included 345 competitors and approximately 75 volunteers. The numbers were up slightly from 2011, which initially had 300 entries, but dropped to 150 when the meet was rescheduled due to inclement weather.

Our revenue was up as well, with a profit of \$10,876.10 compared to the loss of \$191.53 in 2011. While last year's loss was due in part to the rescheduling of the event, this year's profit was a result of raising registration fees to adequately cover expenses, make a profit, and allow for the unexpected.

The U.S. Champs was both a challenging and successful event. Examples and highlights of both follow.

CHALLENGES

Making the maps – With Chattahoochee Bend being under construction because it was a new park, and the University of West Georgia under construction due to remodeling, making the maps took longer and required more resources than normal.

Designing the courses – With four events multiplied by the number of courses, plus the complications of the World Ranking Event, designing courses was a challenge. But the challenge was minimized by having a course design team that submitted course ideas and recommendations online and worked collaboratively. This same team worked as the vetting team.

Dealing with the rules – In addition to the OUSA rules, we had to sift through IOF rules for WRE and Trail-O. Additionally many rules for Trail-O were unpublished, which caused more problems. On the positive side, the few times we requested variances, the rules committee promptly granted them.

Hosting Trail-O – Due to the nature of the event, trail-o requires a lot of volunteers (we had 27), a lot of time to design and set the course, and a crackerjack jury because there WILL BE protests. We managed the first two challenges, but our jury was challenged because one member helped set the course. We had addressed this issue prior to the meet with our trail-o advisor and were told the member could vote; but during the meet this was challenged. We should have selected an alternate at that time but didn't. After the meet several grievances were filed, which are still pending. I have submitted a request to OUSA to address the problems with Trail-O rules before sanctioning another trail-o event.

Recruiting enough volunteers – With four events, including two on Friday, finding enough volunteers was a challenge. Fortunately most everyone in our club chipped in and we recruited volunteers from other orienteering clubs as well as outside organizations.

Managing the Awards – With 271 Champs medals and 162 non-Champs medals there were a total of 433 medals to award to 225 classes. We had an awards program on Saturday evening for the first three events, but the process of finding and handing out the awards was overwhelming. Sunday's award program was slightly better because there were fewer awards to hand out. I've discussed the challenges of awards with the OUSA executive director and have made recommendations for improvement.

SUCSESSES – NEW THINGS WE TRIED

Online registration, online waivers and PayPal – It was the first time we tried all three online options together and they worked great! With the online registration now offered through OUSA, we were able to track the number of competitors and revenue, assign start times, and post it all to the website for competitors to see. The online waivers significantly reduced time at check-in, and Paypal helped streamline the money-taking process.

Announcer at the finish – This was the first time we tried this and it really added a lot of excitement to the event. It helped that our announcer, Vladimir, knew many of the orienteers and could add personal comments. We didn't have a sound system, but one member purchased one for personal use and lent it to the club.

Ed's digital results – Ed Despard, a volunteer from another club, offered to set up his digital results display system and radio control. His system had six monitors that displayed results as well as the real-time information from a few radio controls he had set at the spectator controls. Competitors really loved seeing their results and comparing them to others on the course.

Event Communications – An event website was built in a format that enabled me to make updates from any browser. This allowed us to provide expanded information and to make quick changes when needed. We also published three event bulletins, as required by the WRE and IOF rules. These bulletins offered the right amount of information at the right time to competitors, and they also helped keep the planning committee on task by ensuring our courses were set by a specific date because we needed to include that information. I suggest this is a best practice we need to continue for future events.

Consultants and outside Volunteers – We paid several consultants for travel expenses and for lending their equipment or expertise. Additionally, we recruited the Friends of Chattahoochee Bend Park to help with parking and made a donation to their group. These expenses were not originally budgeted for, but fell in the category of unexpected expenses. It was well worth the investment.

Working budget in Excel – A spreadsheet was developed that included a page to plug in different registration fees. This was very useful in the early planning stage as it helped us project revenue based on a different fees and project entries for early, middle, and late registration. Having the actual numbers will also help future meet directors.

ATTENDANCE

Total Registrations by Race					
Race	Adult	Junior	Total	Non-Competitors	Event Total
2012 US Trail-O Champs	72	11	83	289	372
2012 US Sprint Champs	190	59	249	123	372
2012 US Long Champs	252	87	339	33	372
2012 US Middle Champs	257	88	345	27	372

Registration Period									
	Early			Regular			Late		
Race	Adult	Junior	Total	Adult	Junior	Total	Adult	Junior	Total
2012 US Trail-O Champs	44	3	47	16	7	23	12	1	13
2012 US Sprint Champs	101	27	128	64	27	91	25	5	30
2012 US Long Champs	124	27	151	91	45	136	37	15	52
2012 US Middle Champs	125	27	152	92	46	138	40	15	55

REVENUE ANALYSIS

Income:	\$31,113.00
Expenses:	\$20,236.90
Profit:	\$10,876.10

Registration Fee Structure

Dates	Age	Trail-O	Sprint	Middle	Long
Early Nov 1 – Dec 31	Adults	\$15	\$25	\$25	\$25
	Juniors	\$10	\$20	\$20	\$20
Regular Jan 1 – Feb 29	Adults	\$25	\$35	\$35	\$35
	Juniors	\$20	\$30	\$30	\$30
Late Mar 1 – Mar 31	Adults	\$35	\$45	\$45	\$45
	Juniors	\$30	\$40	\$40	\$40

There were three changes worth noting:

- Registration fees were substantially increased. See chart above.
- Map production fees were decreased to \$0.30 per map since GAOC owned the maps.
- OUSA Sanctioning Fees were higher due to this being a Champs event. We paid OUSA \$4924.50.

The detailed budget report is on the following page. I also included is an analysis from OUSA Executive Director Glen Schorr that shows the tangible and intangible benefits GAOC received from OUSA sanction fees.

2012 AGM NOTE

GAOC has a tradition of using A-Meet revenue to help fund the club's annual expenses, since most often our local events do not make a significant profit. At the 2012 GAOC Annual General Meeting on May 12, there was discussion about the 2012 A-Meet profit and how to best use it to further the club's mission. The members unanimously voted on allocating the following funds, up to the designated amounts, for these projects which will further the club's mission:

- \$5,000Update Picket Mills Map (complete update)
- \$2,000Update Red Top Mountain Map (update of vegetation)
- \$1200Purchase e-punch control stands
- \$1,000Purchase software upgrade for e-punch software and new printer

3:02 PM		Georgia Orienteering Club	
05/07/12		Profit & Loss	
Accrual Basis		All Transactions	
		<u>May 7, 12</u>	
Income			
5181 · Program Income - A-meet			
5181-01 · Entry fees - GNC		26,741.00	
5181-03 · Ecard rental - GNC		549.00	
5181-04 · Lunches - GNC		1,248.00	
5181-05 · Shirts - GNC		1,850.00	
5181-06 · Parking - GNC			
5181-16 · Parking pd to park - GNC		-460.00	
5181-06 · Parking - GNC - Other		460.00	
Total 5181-06 · Parking - GNC		<u>0.00</u>	
5181-07 · Preview maps - GNC		725.00	
5181-12 · Overpaid - GNC		0.00	
Total 5181 · Program Income - A-meet		<u>31,113.00</u>	
Total Income			31,113.00
Expense			
7020 · Grants to other orgs			300.00
7540 · Mapper services			500.00
8113 · PayPal & Google fees			625.10
8571 · Advertising & publicity			140.00
8591 · Event expenses - GNC			
8591-01 · Maps - GNC		780.93	
8591-03 · Rentals & fees - GNC		8,271.39	
8591-04 · Meals & Refreshments, GNC		1,698.82	
8591-05 · Shirts, GNC		1,643.97	
8591-06 · Awards - GNC		642.00	
8591-07 · Supplies & misc expenses - GNC		3,873.26	
8591-08 · Celebration - GNC		449.41	
8591-11 · Travel & Stipends - GNC		700.00	
8591 · Event expenses - GNC - Other		612.02	
Total 8591 · Event expenses - GNC		<u>18,671.80</u>	
Total Expense			<u>20,236.90</u>
Net Income			<u><u>10,876.10</u></u>



April 26, 2012

TO: Laurie Searle

FROM: Glen Schorr

RE: 2012 US Individual Championships/ OUSA Cost Benefit Analysis

CC: Charlie Bleau, Peter Goodwin, Greg Lennon

As a follow up to the recent US Individual Championships hosted by GAOC, and in preparation for our phone call, I have prepared the following sanctioning fee cost/benefit analysis for your presentation to your board of directors.

As I thought about this project, I felt that the best way to approach it was breaking the benefits down into three groups:

1. Tangible short term benefits where one can assign a definite monetary value.
2. Intangible short-term benefits where one can assign an estimated monetary value.
3. Tangible long-term benefits to the club.

Income

- Sanctioning fees (1,016 starts @ \$5 or \$2.50/ start) \$4,468

Tangible short-term benefits provided by OUSA

- Insurance coverage \$0*
- Medals (299 medals shipped @ \$4.25/ medal) \$1,271
- Event Registration processing fees (1,016 starts x \$0.10) \$102

**Note: As insurance rates are quoted by number of members, these costs were covered by club and individual member dues. Upon investigation, a comparable policy would have cost GAOC approximately \$1,200.*

Intangible short-term benefits provided by OUSA

• Calendar listing: <i>ONA</i> magazine (5 issues X 1,000 copies X \$0.02)	\$100
• Direct link from orienteeringusa.org to club and event websites) (1,232 links X \$0.25)	\$308
• National Rankings	NA
• <u><i>Total tangible and intangible benefits to event</i></u>	<u>\$1,781</u>
• <i>Remaining funds to invest into OUSA mission</i>	\$2,687

The above figures directly tie to the event. However, it is assumed by OUSA that the club also receives the following long term benefits.

Tangible long-term benefits to the club

- Net income from the event – while I have not been given the opportunity to review either the event’s initial or final budget, OUSA assumes that GAOC had surplus funds at the end of the event. It was then GAOC’s decision to invest all or part of these funds into the event (new maps, updated equipment, etc.) or to take some of the surplus as income.
- New and/or updated maps – this is a long term asset to hold local, regional, and hopefully future national events.

A final point to should be noted, without OUSA as the sport’s governing body, there would not have been a national championship that would have attracted as many competitors. Given that many of the entrants ran in the Sprint, the Middle and the Long (along with almost 90 competitors in the Trail-O Championships), this is quite an income generator for all parties.

Laurie, I hope that this memo answers your questions and gives you sufficient information for you to present to your board and membership. As I said when we briefly met in Georgia, OUSA truly appreciates all that GAOC does to promote and grow orienteering throughout the southeastern United States.

I look forward to our conversation in a few days.

Event Budget for 2012 OUSA Champs - Final 05/12/12

Registration Estimates

Trail-D - Estimated Adults Starts				
Estimated Entries	Fees	Actual Entries	Estimated	Actual
5	Early \$15.00	44	\$75.00	\$660.00
50	Regular \$25.00	16	\$1,200.00	\$480.00
25	Late \$35.00	12	\$875.00	\$420.00
80 Subtotal		72	\$2,200.00	\$1,480.00

Sprint - Estimated Adults Starts				
Estimated	Fees	Actual Entries	Estimated	Actual
50	Early \$25.00	101	\$1,200.00	\$2,520.00
100	Regular \$35.00	43	\$3,500.00	\$2,205.00
25	Late \$45.00	25	\$1,125.00	\$1,125.00
175 Subtotal		189	\$5,875.00	\$5,850.00

Middle - Estimated Adults Starts				
Estimated	Fees	Actual Entries	Estimated	Actual
75	Early \$25.00	125	\$1,875.00	\$3,120.00
125	Regular \$35.00	91	\$4,375.00	\$3,185.00
100	Late \$45.00	40	\$4,500.00	\$1,800.00
300 Subtotal		256	\$10,750.00	\$8,110.00

Long - Estimated Adults Starts				
Estimated Entries	Fees	Actual Entries	Estimated	Actual
75	Early \$25.00	124	\$1,875.00	\$3,100.00
125	Regular \$35.00	90	\$4,375.00	\$3,150.00
100	Late \$45.00	37	\$4,500.00	\$1,645.00
300 Subtotal		251	\$10,750.00	\$7,915.00

Trail-D - Estimated Juniors Starts				
Estimated	Fees	Actual Entries	Estimated	Actual
5	Early \$10.00	3	\$50.00	\$30.00
5	Regular \$20.00	7	\$100.00	\$140.00
2	Late \$30.00	1	\$60.00	\$30.00
12 Subtotal		11	\$210.00	\$200.00

Sprint - Estimated Juniors Starts				
Estimated	Fees	Actual Entries	Estimated	Actual
20	Early \$20.00	27	\$400.00	\$540.00
30	Regular \$30.00	27	\$900.00	\$810.00
10	Late \$40.00	5	\$400.00	\$200.00
60 Subtotal		59	\$1,700.00	\$1,550.00

Middle - Estimated Juniors Starts				
Estimated	Fees	Actual Entries	Estimated	Actual
30	Early \$20.00	27	\$400.00	\$540.00
35	Regular \$30.00	46	\$1,050.00	\$1,380.00
30	Late \$40.00	15	\$1,200.00	\$600.00
95 Subtotal		88	\$2,850.00	\$2,520.00

Long - Estimated Juniors Starts				
Estimated	Fees	Actual Entries	Estimated	Actual
30	Early \$20.00	27	\$400.00	\$540.00
35	Regular \$30.00	45	\$1,050.00	\$1,350.00
30	Late \$40.00	15	\$1,200.00	\$600.00
95 Subtotal		87	\$2,850.00	\$2,490.00
	Subtotal Race Income		\$37,185.00	\$30,120.00

Income Estimate for projected revenue

Model Maps (100 @ \$5)	\$500.00
T-shirts (100 @ \$10)	\$1,000.00
Sat Lunches (100 @ \$6)	\$600.00
Sun Lunches (100 @ \$6)	\$600.00
E-punch rental (100 @ \$3)	\$300.00
Subtotal	\$3,000.00

Race Income	\$37,185.00
Minus OUSA discounts	\$3,700.00
Total Race Income	\$33,485.00
Grand Total	\$36,485.00

Actual Income Summary from Online Registration (04/22/12)

From Req System		From Post Req Sales	
Model Maps (134 @ \$5)	\$670.00	(11 @ \$5)	\$55.00
T-shirts (150 @ \$10)	\$1,500.00	(35 @ \$10)	\$350.00
Sat Lunches (114 @ \$6)	\$684.00		
Sun Lunches (94 @ \$6)	\$564.00		
e-Punch rental (\$3)/DAY	\$549.00		
Subtotal 1	\$3,967.00	Subtotal 2	\$405.00
			\$4,372.00

Race Income	\$30,120.00	\$30,120.00
Minus OUSA discounts	\$3,418.00	\$3,430.00
Total Race Income	\$26,702.00	\$26,690.00
Grand Total	\$31,074.00	\$31,062.00

Robins Spreadsheet **\$31,206.00** Difference is \$39 more on Robin's

Adjustment amount \$132.00

Income Summary from 2011 Profit Loss Statement

Entry fees	\$7,643.00
Extreme D	\$60.00
Ecard rental	\$300.00
Lunches	\$1,230.00
T-Shirts	\$1,959.00
Preview Maps	\$144.00
Model event	\$51.00
Overpaid	\$44.00
Total Income	\$11,511.00

Expense Summary from 2011 Profit Loss Statement

Labor	\$100.00
Office expense	\$7.99
Maps	\$1,295.32
Rental Fees	\$4,666.01
Meals & refreshments	\$2,013.22
Shirts	\$2,000.43
Awards	\$380.88
Supplies	\$1,238.68
Total Expenses	\$11,702.53

GAOC AGM 2012
REPORT from Vinton Wolfe

Comparisons Between OE2003 and OE2010

Parameter	OE2003	OE2010
<i>Operating System</i>	Windows XP	Windows XP & 7
<i>Electronic Punching Systems</i>	Supports SPORTident & Emit	Supports SPORTident & Emit
<i>Archive Manager</i>	Separate package	Integrated within
<i>Multiday O' Meet software</i>	MT2003 separate package	Integrated within
<i>Compatible with Excel?</i>	Import delimiter files, e.g. csv	Import delimiter files, e.g. csv
<i>Compatible with Purple Pen?</i>	Imports xlm files	Imports xlm files
<i>SIManager Software (SI cards/controls)</i>	Separate package	Separate package

Update to OE2010 Pro

Pro license: up to 1000 competitors, including speaker and time taking functions

Requires a valid MT2003 or OE2003 license

Unit Price: USD \$340.15

Delivery: Download software and activate using license key via e-mail

Source: Sport Software Online, <http://www.sportsoftware.de/eng/home.html>



Your Amazon.com Today's Deals Gift Cards Help

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ReadyPrint TM-T20 Direct Thermal Receipt Printer USB Buy new: ~~\$365.00~~ \$197.00 2 Used & new from \$197.00

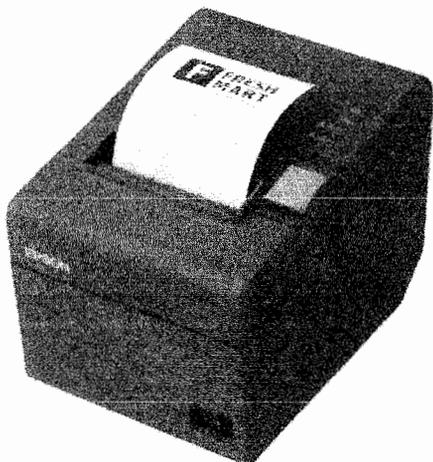


ReadyPrint T20 Direct Thermal Printer - Serial Interface - Monochrome... Buy new: ~~\$299.00~~ \$199.00 6 Used & new from \$189.95



Epson TM-T88V Thermal Receipt Printer (USB/Serial/PS180 Power Supply) Buy new: ~~\$457.00~~ \$292.99 15 Used & new from \$282.00

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Epson Readyprint TM-T20 Direct Thermal Receipt Printer USB

by Epson

★★★★★ (3 customer reviews) | Like (0)

List Price: ~~\$365.00~~
Price: \$194.00
You Save: \$171.99 (47%)

In Stock.
Ships from and sold by GCI Store.

6 new from \$194.00 1 used from \$169.99

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 - POS Paper Add to Cart \$212.80 + \$6.05 shipping
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- Have one to sell? Sell on Amazon

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Frequently Bought Together



Price For All Three: \$371.21

Add all three to Cart Add all three to Wish List

These items are shipped from and sold by different sellers. Show details

- This item: Epson Readyprint TM-T20 Direct Thermal Receipt Printer USB \$194.00
- Wasp WCD-5000 Pos Cash Drawer \$141.89
- USB Automatic Barcode Scanner Scanning Barcode Bar-code Reader with Hands Free Adjustable Stand (Black) \$35.32

What Other Items Do Customers Buy After Viewing This Item?

- USB Automatic Barcode Scanner Scanning Barcode Bar-code Reader with Hands Free Adjustable Stand (Black) ★★★★★ (61) \$35.32
- Wasp WCD-5000 Pos Cash Drawer ★★★★★ (4) \$141.89
- BAFX Products (TM) - USB Magnetic Stripe Credit Card Reader - Works on MAC & Windows! All versions! - by BAFX Brands ★★★★★ (15) \$23.99